



BVA ACADEMY 2018 PROGRAMME

14 November

17u-17u30:	Arrival of participants
17u30-17u45:	Welcome by Jan Alexander (BVA Chairman)
17u45-18u45:	<u>Veteran witness on fundraising versus being a family backed professional investor</u> : Alain Keppens (Managing Partner Down2Earth Capital) and Yves De Backer (Director 3D Investments)
18u45-...:	Cocktails & dinner

15 November

8u15-9u:	<u>Selection of investments and deal flow management: what constitutes a quality deal? How to identify a great company with a high probability of success</u> : Jan Camerlynck (Partner Sofindex)
9u-10u:	<u>How to structure a term sheet</u> : Koen Vanhaerents (Partner Baker & McKenzie)
10u-10u15:	<i>Coffee</i>
10u15-11u:	<u>Structuring and pricing corporate debt</u> : Emmanuel Damman (Business manager corporate debt PMV)
11u-12u15:	<u>Financial due diligence</u> : Lieven Adams (Managing Partner Consulting PwC)
12u15-13u30:	<i>Lunch</i>
13u30-14u15:	<u>VC investing in real life</u> : Sofie Baeten (Managing Partner Qbic Fund)
14u15-15u:	<u>Valuation from a tech perspective</u> : Marc Lambrechts (Senior Investment Manager Capricorn Venture Partners)
15u-15u45:	<u>Valuation – buy outs and development capital</u> : Kenneth Depuydt (Investment Director Buysse & Partners)
15u45-16u15:	<i>Coffee</i>
16u15-17u15:	<u>Adding value and monitoring growth of portfolio companies</u> : Dirk Dewals (Managing Partner Gimv)
17u15-18u15:	<u>Exiting investments</u> : Wim Goossens (Managing Director Alantra Belgium)